

January 12, 2021

Dear Gay,

I am writing to recommend SM Engineering for their professionalism and services in regards to the review of our utility bills. The process was efficient and after reviewing our billing history and obtaining the necessary information for the review, your team was straight forward in outlining the opportunity for savings and refunds. We were pleased with approximately \$54,000 in refunds in 2019 and over \$10,000 in 2020. We now get to realize additional savings going forward.

The time that I spent getting this project off the ground was minimal and the results speak for themselves. I spend a lot of time looking for ways to save the company money, but nothing has compared to the amount of savings SM Engineering has been able to achieve for us.

We look forward to more years of business relationships and I am proud to recommend your company.

Thank you,

Paul Godines
Facilities Manager

Winnebago Towables
201 14th St.
Middlebury, IN 46540
Ph: 574.825.5250 ext. 5142
Email: pgodines@wgo.net

WINNEBAGO

