



May 3, 2018

SM Engineering Company

9 Ninth Ave. N

Hopkins, MN 55343

On November 30, 2017, Jim Shanahan, Senior Business Consultant of SM Engineering, visited with John Costabile, President of Tube Specialties, Inc, and Gary Bixler, Controller to discuss the possibility of utility cost savings going forward in regards to our electric bill. Also, SM Engineering stated they would request a refund from SRP for prior years. We listened to Jim's presentation and decided during the meeting to sign the agreement. From that point on, SM Engineering would take care of everything.

It really sounded too good to be true. However, in April, 2018, we received a refund check from SRP in the amount of \$ 32,751.92. What Jim presented to us in the November meeting is exactly what did occur. We definitely made the right decision to use SM Engineering Company.

Thank you so much.



Gary Bixler

Controller of Tube Specialties, Inc.

Tube Specialties Inc.

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