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During a discussion as to how we could make processes more efficient, routine, and save money, our CFO suggested we look at sales tax on utilities used in production. I immediately contacted SM Engineering as I had worked with them many years ago and I remembered what kind of results they produced.

After a relatively easy process of gathering some data, the SM Engineering staff took it from there. The results exceeded my expectations as we received significant tax refunds from our utility companies and the State of Minnesota. In addition, we are now set up to be taxed by our utility companies at a rate scientifically calculated by their staff of engineers. We will continue to reap the benefits of this study for many years to come.

I highly recommend giving SM Engineering an opportunity to conduct a study for your company.

Darren Pierskalla
Credit Manager
New Vision Coop