



March 5, 2018

Mr. Jim Shanahan,

I just wanted to follow-up to appreciate the work your company performed enabling receipt of a refund we received for overpayments to our local utility company. While hesitant initially, the things you said about the level of effort we needed to expend was as you indicated – very little.

I recommend your service to other organizations to recover potential overpayments from their Utility companies. You contacted us and told us about what you do and provided references that we checked. It all aligned and consequently, we agreed to terms. We tend to be very busy, but you worked with us leading to recovery of over-payments over several years, while also reducing our future expenditures. We invested only minimal time to provide an overview of our operations and past invoice copies. No expense was incurred on our part and fees were contingent upon recovering the overpayment.

Overall, this was a win-win and I appreciate the work you did and would certainly recommend your services to others. Thanks again and keep up the good work!

Best Regards,

Leroy Hodo
Phoenix Controller
Nelipak Healthcare Packaging