

September 30, 2019

Dear Michael,

Like most people, when someone comes into your office and says that they want to review your utility bills and claims that they are going to get you money, I was a bit skeptical and not sure that I wanted to waste my time. However, after hearing it out and going through the process, which was quite painless, we were able to receive a check in excess of \$160,000 from Wisconsin DOR. Let's just say that it was sure fun to go into my CEO's office with that news vs sharing an increase in insurance premium. Very pleased with the results, and the process.

Thanks

Mike Elder, VP Risk Management
Landmark Services Cooperative