



April 14, 2017

To Whom It May Concern:

It took five minutes for me track down Grower Direct Farm's latest electrical bill, scan, and then email it to SM Engineering. Their analysis determined our greenhouse was not taking advantage of every savings opportunity available to us. A fifteen-minute meeting got us signed up with SM Engineering's services, and they took care of all the paperwork and dealing with the utility. The result was a \$20,000 credit and expected annual savings of \$24,000 going forward. It was time well spent.

Sincerely,

A handwritten signature in black ink, appearing to read "Ryan Horn", written in a cursive style.

Ryan Horn  
Co-owner  
Grower Direct Farms, Inc.